Bryan Cohn

Bryan is a Senior Solutions Consultant focusing on manufacturing Plant Production, Food Safety, Quality, & Compliance. Previously Bryan served as Vice President of Supply Chain and Market Development at Chapel-Hill-based Seal the Seasons, a company specializing in local frozen foods. Bryan has extensive experience in large-scale food service and operations management, having held leadership roles at Couche-Tard and the Columbus Zoo and Aquarium.

Realizing Impactful Outcomes

1. **Understanding the Challenge**
2. **Where is the data we need?**
3. **How does SafetyChain work?**
4. **Delivering Real-Time Data, delivers Big-Time Outcomes**

Optimize Labor & Productivity

Ensure Quality & Compliance

Digital Plant Management

Maximize Throughput & Yield

Top Challenges for Process Manufacturers

Labor & Productivity
- Downtime
- Inconsistent Throughput
- Start-Up & Changeover Delays
- Overtime
- Buried in Paper

Yield
- Waste & Shrink
- Giveaway, Overpack
- Rework

Compliance
- Product Holds
- Time Consuming Audits
- Supply Chain Risk
- Customer Requirements & Complaints

Data Issue

Lack of visibility & real time data undermines performance

Front Line Issue

Disconnected teams & unempowered front line workers delays problem resolution

What are your top challenges?

SAFETYCHAIN

Where Are Your Biggest Challenges?

SafetyChain Provides **Real Time Visibility to Hit Production Targets**

Shipping

Packaging

Production

Receiving & Supplier Quality

Control Room

- Downtime?
- Missed production goals?
- Overtime?
- Labor shortages?
- Scrap / Waste / Rework?
- Giveaway?
- Product Holds?
- Customer Complaints?
- Lack Visibility & Data?
- Compliance Certifications?
- Supplier Quality?

How the Platform Works

Platform

- In-Process Quality
- Process Variability (SPC)
- Downtime Tracking
- Pre-Shipment Reviews
- Regulatory & Programs
- Audits & CAPA
- Lab Testing
- Master Sanitation
- Customer Complaints
- Preventative Maintenance
- EH&S
- Document Management
- Receiving Inspections/Grading
- Supplier Management
- Production Performance (OEE)
- + More

Mobile
(iOS + Android)

Work Station
(Windows)

Empower the Front Line

Production | Maintenance | Sanitation | Quality | Safety | Receiving | Packaging | Compliance

SAFETYCHAIN

APIs

ERP / PLM / Specs

IoT Hub

**MES / SCADA
Data Automation**

Sensors

Trusted by Manufacturers in over 2,000 facilities

| Food & Bev | CPG | Chemicals | Packaging | Plastics | Processing |

Proven Results

Throughput

- Realtime SPC lead operators to improving line Cpk by 400%, saving "several $100ks/yr.
- 9x ROI

- Improved WIP visibility reduced problem blends and rework.
- >$1M savings over four years.
- "SafetyChain paid for itself 27,000x over!"

Yield

- Visibility and control drove $5.4M / yr reduction in overpack.

- $20M annualizable savings in 2022 "and counting" from weight control

Compliance

- >$100k/yr from decreased customer complaints

- 75% reduction in Pre-Shipment Review time

Labor

- 20% reduction in QA team labor overtime

- 70% improvement in labor efficiency, saving >$200k/yr at one plant

- $130,000/yr labor savings realized across Quality, Operations and Sanitation teams.

Demonstration